

From startup to success: how OutScout helped Tritium portfolio companies scale out their key functions

Tritium is a private equity firm that invests in technology and services companies with high growth potential. They partner with founders and executives to create market leaders while prioritizing capital efficiency.

4 hires made

8.8 avg matches/hire

30-60 days time-to-hire



+



charterUP

THE SAVINGS GROUP

THE CHALLENGE

Creating a new D2C finance product alongside core products while meeting a strict deadline, requiring key hires within a short timeframe.

THE SOLUTION

Hiring experienced and specialized fintech professionals with a proven track record of successfully launching new products to large user bases.

THE RESULTS

- 2 hires in 2 months
- 12.5 avg matches/hire

THE CHALLENGE

Scaling out leadership positions in Engineering, Operations, and GTM at Director level after securing Series A funding.

THE SOLUTION

Partnering with OutScout on a 3 hire subscription plan to save on traditional agency fees and efficiently find qualified candidates for the roles.

THE RESULTS

- 2 hires in 2-3 months
- 35% savings compared with traditional agency fees
- 7 avg matches/hire

HIRES MADE

Director of Operations

Director of Marketing

Marketing Operations Manager

Content Director