

Discover how Boldstart's portfolio companies gained a competitive edge in hiring with OutScout

Boldstart is a venture firm that supports early-stage companies as a day-one investor in developer-first, crypto-infrastructure and SaaS fields. They teamed up with OutScout to aid two of their portfolio companies in making crucial hires for rapid expansion.



REPLICATED

33% saved on hiring costs

83% acceptance rate of offers closed

66% gender diverse hires made

38% increase engineering team in 3 months



STAGE

Seed, gearing up for Series A

BACKGROUND

Cape Privacy is a Cryptographic, privacy platform for Machine Learning development between organizations.

THE CHALLENGE

How does a relatively unknown, highly technical business attract and grow a diverse and distributed engineering team from day one.

THE SOLUTION

OutScout conducted a targeted, diverse and highly skilled-based search from it's talent pool and entire US market.

THE RESULTS

Cape Privacy made 3 engineer hires in 3 months. 2/3 placed were females. All hires still remain in the business.



STAGE

Series C

BACKGROUND

Replicated is building a modern, simplified platform for vendors to distribute Kubernetes applications to all customer environments.

THE CHALLENGE

Replicated was focused on growing its engineering team, with a strict focus on technical skillset, notably Kubernetes expertise, and needed to keep cost per hire in mind.

THE SOLUTION

OutScout suggested it's 3 Hire plan, allowing Replicated to hit immediate hiring needs, while keeping costs under traditional on-demand fees.

THE RESULTS

Saved \$40,000 in fees, or \$14,000 per hire, equating to 33% cost savings

“OutScout has been a valuable partner in helping us build Cape Privacy's engineering team. The talent they submit is always qualified, and I feel like the OutScout team knows just what I'm looking for. I'm grateful to be working with them to help us find awesome team members!”



David Besemer
VP Engineering